



KINETIC
SHIPPING



KINETIC
SHIPPING CO.

Shipping Management Services

A highly competitive shipping environment requires modern shipping management strategies as well as harmonization with international rules and regulations. Kinetic Shipping Co. is committed to provide high quality services to the shipping industry whilst fulfilling customer demands. Above all, it has established protective measures regarding human life, environment and assets. This is achieved by establishing and implementing managerial and operational processes which have emerged from the combination of sound managerial principles and long lasted experience in the shipping industry.

Kinetic Shipping Co. operates a comprehensive Ship Management system, which offers its principals all required services including: operation, technical, chartering, brokerage, recruitment, catering, supplies, claims, financial, commercial, insurance and bunkering. This full range of services is supported by Kinetic's direct relationships with major Shippers, Brokers, Traders, Suppliers, Agents and Insurers world-wide to ensure constant employment of Ships.

Antonis N. Iliopoulos
Chairman & CEO



KINETIC SHIPPING CO.

Company

Kinetic Shipping Co. is a modern ship management company, with highly experienced personnel.



The Company was established in 2015 and since then it has been constantly upgrading and expanding its fleet.

Kinetic Shipping Co. is the official ship handler of



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Kinetic Shipping Co. is committed to provide high quality services to the shipping industry, by continuously meeting all international rules and regulations, whilst fulfilling every customer's demands. Above all, it has established protecting measures regarding human life, environment and assets. This is achieved by establishing and implementing managerial and operational processes which have emerged from the combination of sound managerial principles and long lasted experience in the shipping industry.

Kinetic Shipping Co. operates a comprehensive Ship Management system which offers its principals, all required services including: *operation, technical, chartering, brokerage, recruitment, catering, supplies, claims, financial, commercial, insurance and bunkering.*

This full range of services is supported by Kinetic's direct connection with major Shippers, Brokers, Traders, Suppliers, Agents and Insurers world-wide to ensure constant employment of Ships. The Services include negotiation, execution, financing and accounting for single Voyager or Time Charter, or Contracts of Affreightment.





KINETIC SHIPPING CO.

Management Services



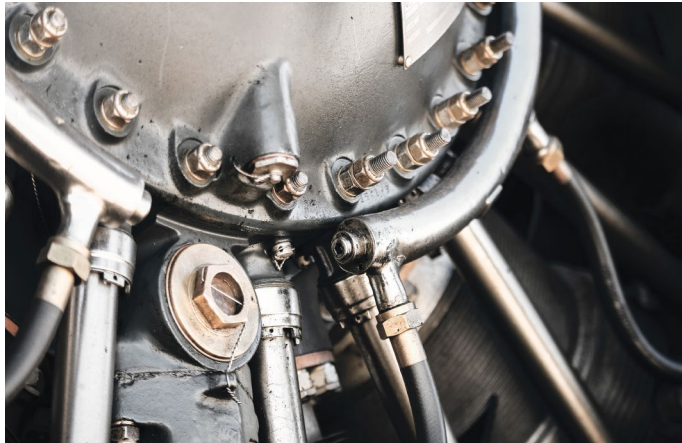
**Our shipping management company is entitled
to provide the following services:**

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I. Crisis Management, Health, Safety and Environment Protection Policy

It is the Company's Policy to provide healthy and safe working conditions, promote and enhance safety as a work culture, prevent loss or human injury and avoid any adverse impact on the environment (marine or otherwise) including property.



The Company's **Safety Management System** has been structured to ensure compliance and conformity with IMO regulations and other applicable national and international regulations, relevant standards and guidelines.

The main objectives of our H.S.E. Policy are as follows:

- I.** To prevent loss of human life and personal injury.
- II.** To prevent damage of the ship, her cargo and environment.
- III.** To establish safeguards against identified risks and to operate the ship within ALARP.
- IV.** To continuously improve Safety Management skills of personnel ashore and aboard ships, including preparing for emergencies related to safety of human life, property and environment.

In order to achieve these objectives the Company has established/arranged the following:

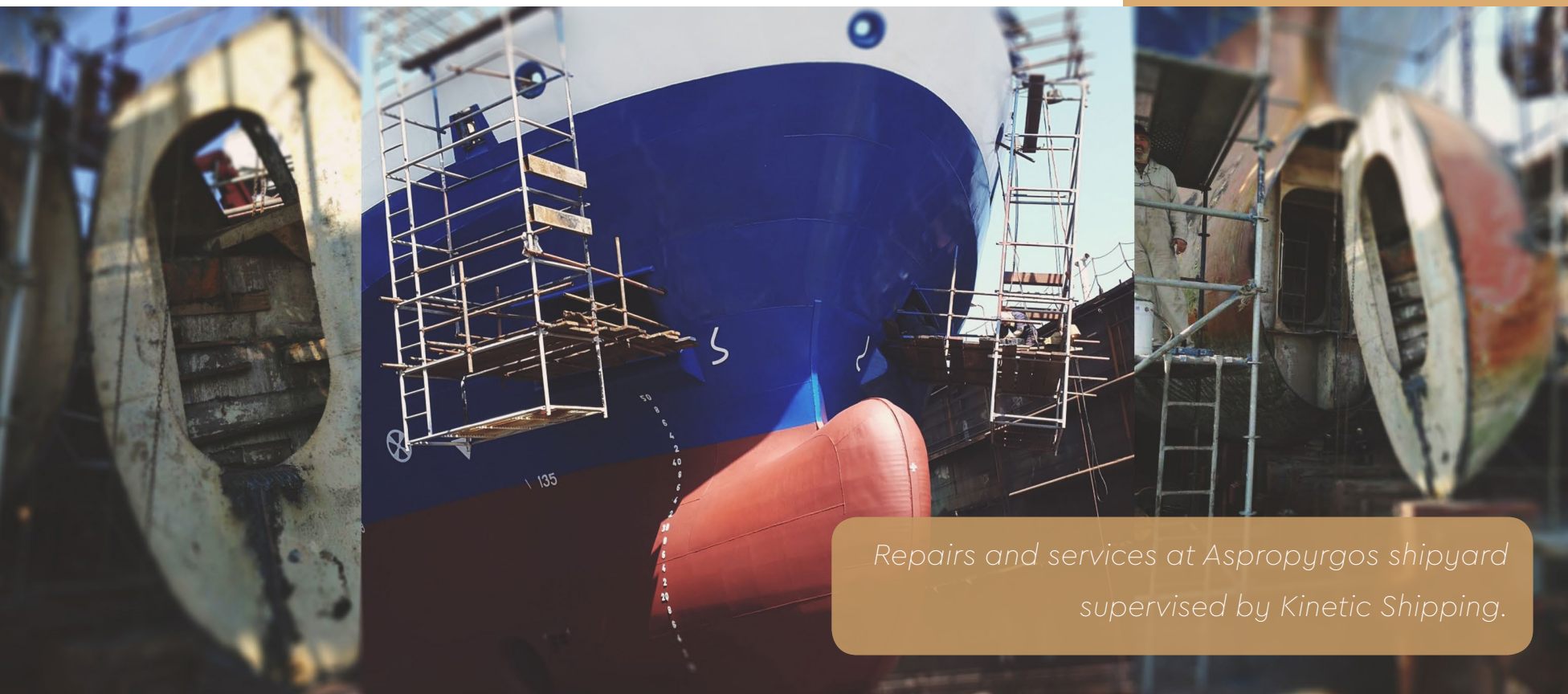
- I.** Appointed the Safety and Environmental Manager with the responsibility to maintain an overview of Health, Safety, and Environment matters.
- II.** Consistently follows all national and international rules and regulations governing the Marine Industry.
- III.** Adopts a risk-based approach to all operations (*Crisis Management System*).
- IV.** Continuously monitors all safety aspects of the vessels.
- V.** Frequently inspects and audits the vessels and carries out necessary maintenance and repairs.
- VI.** Continuously improves its HSE system by taking corrective and preventive actions for identified weak areas.
- VII.** Ensures all employees understand their HSE accountabilities and demonstrate visible HSE leadership.
- VIII.** Provide a framework for setting and reviewing environmental and other objectives and targets.
- IX.** Reviews the system on a yearly basis to verify its continuing effectiveness.

In this respect the HSE policy is understood, implemented and maintained at all levels in the organization of our company.



II. Maintenance of machinery

Efficient planning, experience in machinery and adequate usage of equipment's is the key to productive maintenance. In this article we will have a look at the main types of maintenance procedures followed on a ship.



Repairs and services at Aspropyrgos shipyard supervised by Kinetic Shipping.



Technical Management

Technical Management encompasses all of the services that maximize the operational efficiency and physical condition of a vessel throughout its working life in compliance with the requirements of industry regulators, our ship owning clients and our clients' customers. Service delivery is underpinned by a rigorous approach to safety, security and environmental protection. Our expert staff utilizes efficient operating systems based on latest technologies and resources available for both shore and ship based operations.



Our Technical Management services include:

- Technical supervision
- Vessel Inspection and Reports
- Vessel Performance Monitoring
- Dry dockings and major repairs
- Purchasing Inventory control
- Budgetary Financial controls
- Planned Maintenance Systems
- Insurance arrangement and Claims handling
- Any other Technical assistance that a ship owners may require



III. Crew Management

Crew management encompasses a broad range of activities covering the recruitment and selection, deployment, training, crew costs monitoring and ongoing management of the officers and ratings engaged on vessels under our management.



KINETIC manages its marine assets by focusing on quality and building up highly competent, motivated and loyal seagoing staff to man its ships. Recruits crew through owned and appointed network of agencies that is spread across the globe in all major crewing markets.



We offer various options for crew management, inclusive, but not limited to:

- I.** Recruiting
- II.** Planning and arranging crew changes
- III.** Arranging flights, visas and accommodation
- IV.** Assistance with ITF/IBF coverage
- V.** Crew insurance at sea and on leave
- VI.** Working clothes
- VII.** Payroll services

Rank	Sign off	Date	Sign on	Remark	Scheduling
Master	Angelopoulos	15/May	Katsaros		
AB	Caras	15/May	Galanis		
Messman	Chronis	30/May	Giannopoulos		
Sailor	Galanos	28/Apr	Karalis		
2nd Eng	Economou	30/May	Glaros	As per tech. request	
2nd Eng	Petropoulos	10/June	Papadakis		
AB	Makris	30/May	Roussos		
Bosun	Theodorou	10/June	Stavrou		
Ch.Engineer	Xenos	10/June	Stathopoulos	As per Tech. request 08/02/17	Briefing 01/03/17
Ch.Officer	Spanos	30/May	Papadimitriou		Briefing 01/03/17
AB	Nicolaou	30/May	Samaras		
Motorman	Papas	10/May	Demetriou		



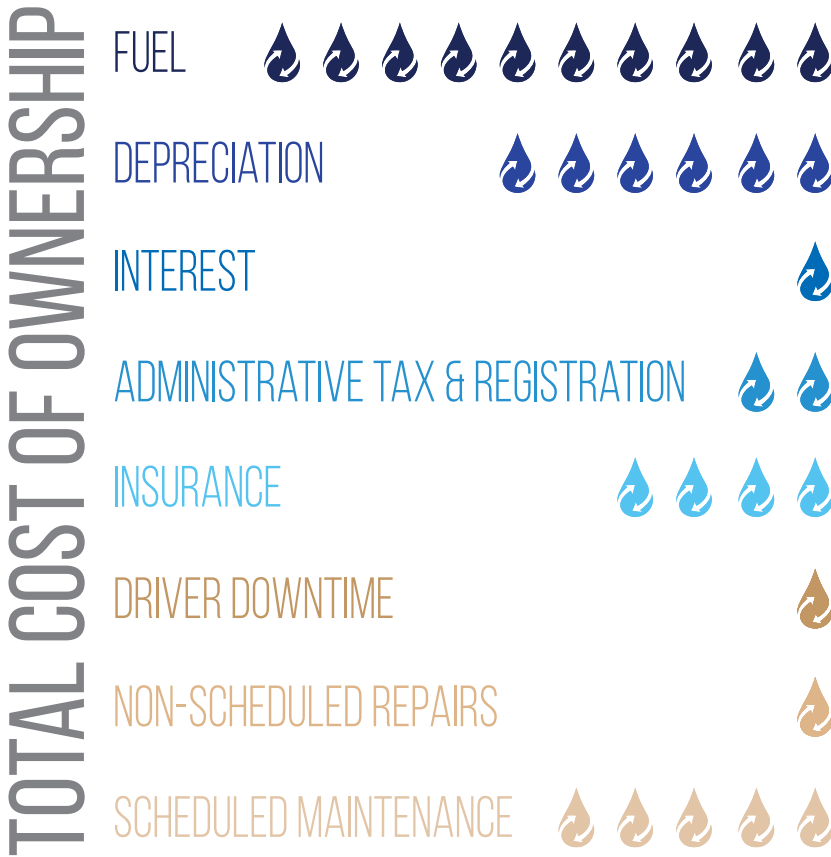
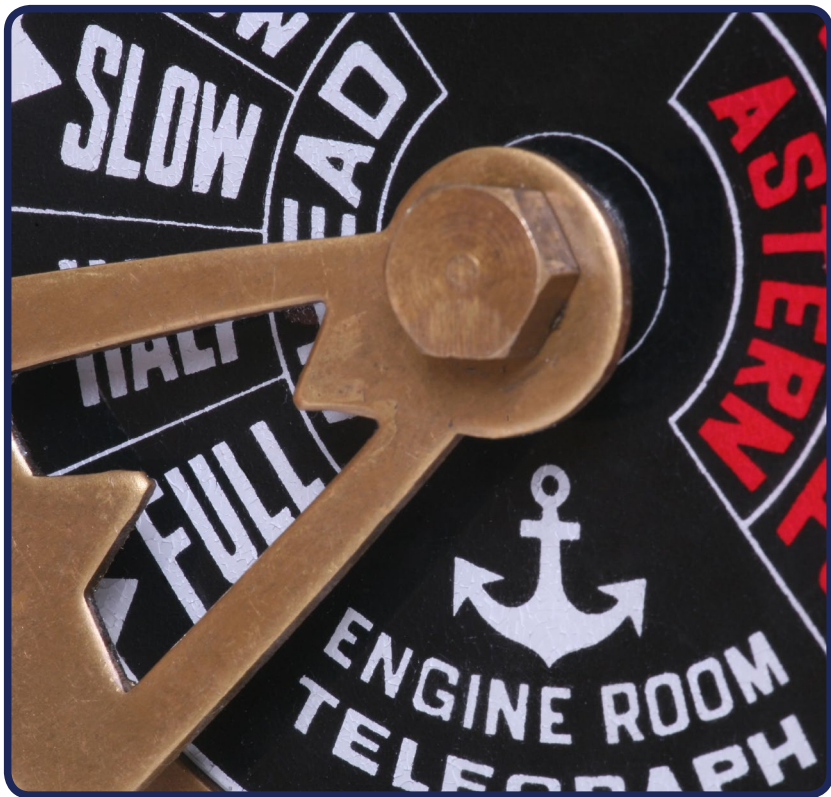
IV. Operations & Post Fixtures

As a manager of marine assets, KINETIC offers operation and post-fixture services that ensure the reliable commercial conduct of a trading vessel. All operations are headed by experts with a Master Mariner background and staff prepared to handle all eventualities.



Operations Management Services include:

- I. Checking the recapitulation of terms and informing master
- II. Checking voyage orders and informing master
- III. Performance monitoring under terms of charter-party
- IV. Lay time calculations
- V. Off-hire calculations
- VI. Voyage calculation follow-up and demurrage claims
- VII. Calculate and invoice charters for payment of freight on behalf of principals
- VIII. Claims handling
- IX. Assisting owners and brokers with information to conclude fixtures
- X. Appointing agents and handling disbursements
- XI. Checking pro-forma D/A and arranging advance payment
- XII. Checking and settlement of D/A
- XIII. Evaluating and nominating bunker suppliers
- XIV. Keeping track of vessel ROB and checking figures
- XV. Checking bunker invoices and remitting in due course





V. Purchasing

Efficient planning, experience in machinery and adequate usage of equipment's is the key to productive maintenance.

In this article we will have a look at the main types of maintenance procedures followed on a ship.

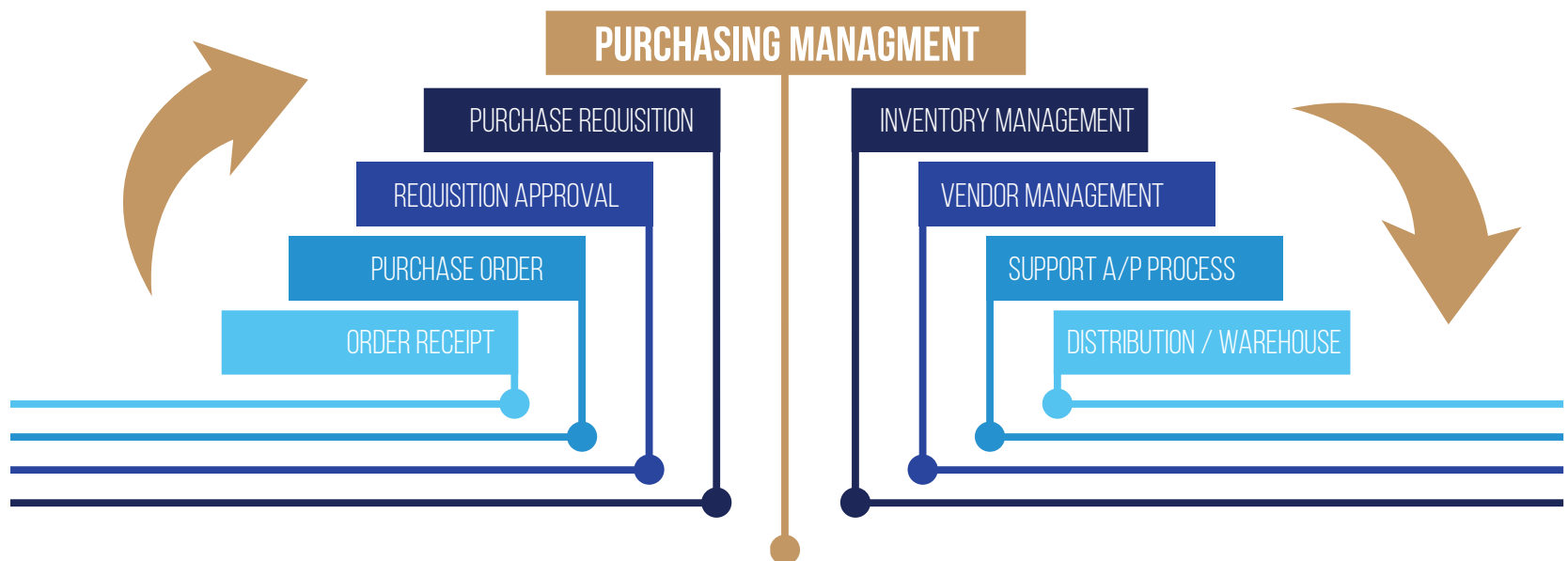


Supplies and Spares Management

- ▶ Provisions
- ▶ Fresh provisions
- ▶ Engine stores
- ▶ Deck stores
- ▶ Chemicals
- ▶ Colors
- ▶ Electrical stores



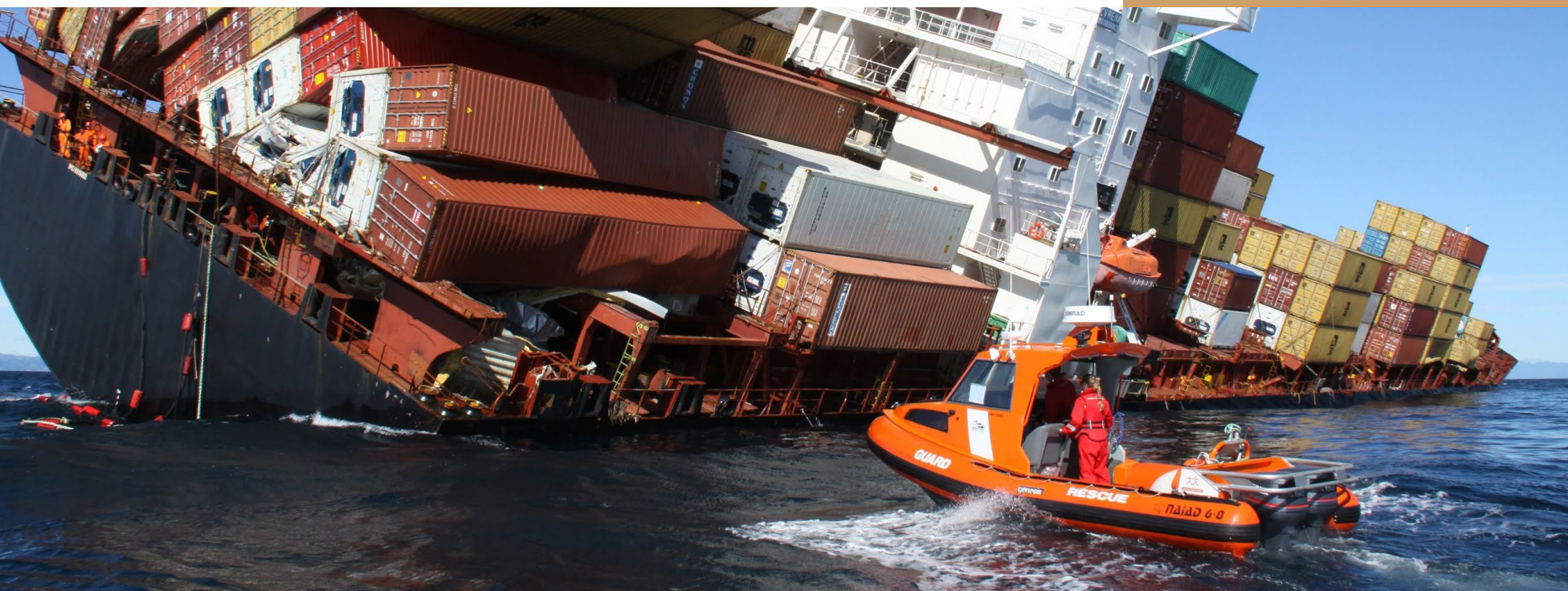
To us, purchasing is more than a process of acquiring supplies. It is procuring the best quality goods and services at the most economical price. Through tapping on our global purchasing experience, and our network of highly reliable suppliers, we actively negotiate for favorable frame agreements and consolidate volume purchase. As a result, we are not only able to secure attractive pricing on a range of supplies, including spare parts, lubricating oil, paints and provisions, we are also able to adopt a holistic perspective to inventory control – maximizing savings for our principals. Furthermore, our computerized purchasing system, fully integrated with our Planned Maintenance System on board vessels, assures that incidents of over-stocking are minimized.





VI. Insurance

We ensure that all vessels under our management are covered against marine perils and third party liabilities. Through our well established working relationship with the insurance underwriting markets and the brokers, we are able to assist our principals in obtaining competitive rates for H&M and P&I coverage. Not stopping at that, our insurance department plays an active role in handling and settlement of Owners claims as well as assists in the process of insurance policy renewal.



Our strategic partners:



Life Cycle of a Ship



Ship Recycling

- Ship Broker
- Ship Sales
- Ship Breaking

Ship Operation

- Charterers
- Ship Brokers
- Ship Agents
- Ship Management
- Staffing
- Upgrading & Repairs
- Survey
- Marine Insurance
- Ship Chandlers
- Marine Fuels
- Other Consumables



Ship Building

- | | |
|-----------------------------------|-----------------|
| • Signing of Contract | • Steel Cutting |
| • Material and Equipment Purchase | • Keel Laying |
| • Certification | • Launching |
| | • Delivery |
| | • Warranty |

Initial Planning

- Naval Architects
- Previous Designs
- New Technology
- Makers List
- RFQ

Ordering

- Ship Broker
- Shipyard
- Equipment Manufactures
- Engine Builders
- Classification Societies
- Secure Financing
- Yard Makers List



VII. Chartering and Brokering



Chartering

Whether you are looking for a short sea solution, or have a requirement to move your cargo further afield, our experienced brokers have unrivalled access to a host of the most reputable vessel owners throughout the world. Our team are highly experienced brokers, primarily focusing on the main liquid and dry bulk routes, who are responsible for arranging a variety of different charters from spot to long-term timecharters.

Our core speciality is the petrochemical market which includes cargoes such as marine fuels, diesel, mazut, etc. Our day-to-day experience extends across the range of different vessel types including Capesize, Panamax and Handymax.

Our team has many years' experience in arranging transportation of all kinds of commodities to provide our customers with the most suitable and cost-effective options to meet their requirements, based on extensive market knowledge and up-to-the-minute analysis.

We strive to provide an end-to-end service which includes both consultancy and brokering, and we work tirelessly to ensure you are able to choose from a wide selection of the most time-efficient, cost-effective and suitable shipping options available.

Brokering

Sale and purchase activities are based upon constant fluctuations in the new building, second hand and scrap markets. All of these are driven by world economic market factors. The recent turmoil and upheaval in the global financial world has obviously had a direct and drastic effect on all aspects of the shipping industry.

This is a period where caution, careful planning and proper advice are even more critical than they were in the preceding booming years.

Kinetic Shipping Co works with traditional and solid owners and operators who focus primarily on long-term outlook. By monitoring the sales and purchase market while concentrating on reliable tonnage, our company is positioned to guide and assist clients in realizing their investment and divestment goals.

Port Agency

At KINETIC SHIPPING CO, we offer a full port agency service, designed to ensure that your ships can enter and leave port as quickly and efficiently as possible without incurring unnecessary delays and unwelcome additional costs.

As a specialist port agency company, we understand the importance of efficiency and with teams on the ground 24 hours a day, 7 days a week, everything we do is geared towards keeping our customers' vessels, cargoes and crew on the move.

Our customers benefit from fast, reliable and accurate communication together with a cost-effective, professional service and the peace of mind that comes from knowing their ships and cargo are in safe hands.

We provide a complete service including:

- ▶ Completion of all relevant vessel clearance documentation
- ▶ Supervision of loading and discharging of cargo
- ▶ Cargo customs clearance
- ▶ Crew changes and repatriation
- ▶ Sourcing of supplies and spare parts
- ▶ Arranging vessel repairs



VIII. Accounting





At Kinetic Ship Management, we recognize the importance of proper & timely financial reporting and its influence on Owner's decisions. We have instituted a modern and fully computerized accounting, payroll, crew management and purchasing system. In accordance to the preference and requirements of the principals, we provide monthly or quarterly accounting reports in a timely manner. The accounting procedures and systems meet the highest of corporate governance standards.

Accounting System

Three aspects to the accounting system:





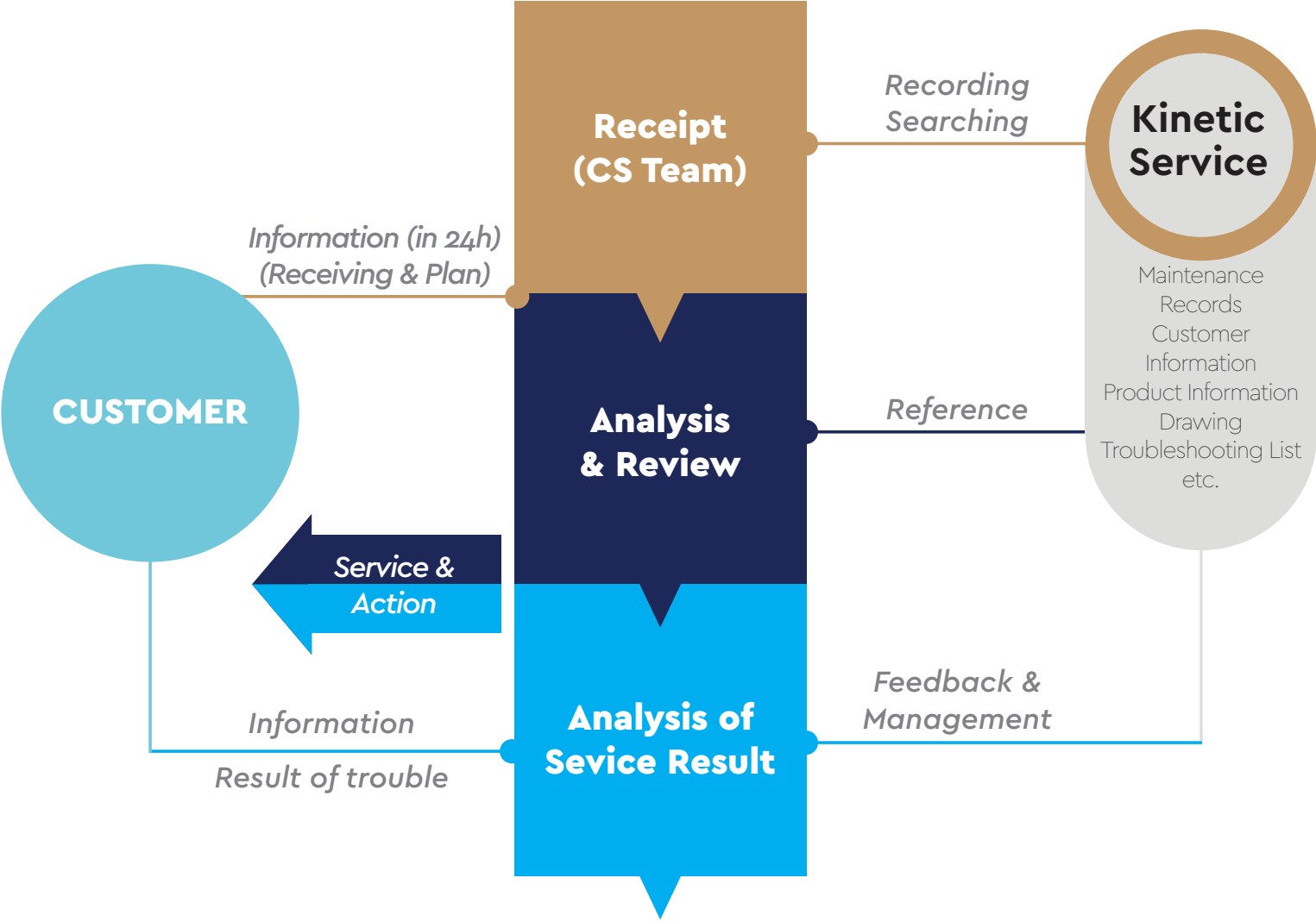
IX. Customer Information Management

Timely information is critical in giving our principals a keen sense of security and control over their vessels. Going the extra mile for our principals, we entitle them full access to the Virtual Private Network (VPN) of the Kinetic Ship Management system. With this facility, staying informed about their vessels at all times becomes not only possible but also hassle-free.



Information available to our principals includes:

- ▶ Class Certificates and Survey Status.
- ▶ Contact List.
- ▶ Crew List.
- ▶ Off Hire Statement.
- ▶ Q88 HVPQ-Vetting.
- ▶ Quarterly Accounting Reports.
- ▶ Quarterly Superintendent Cost Analysis Report.
- ▶ Superintendents Vessel Inspection Report.
- ▶ Ship's Main Drawings.
- ▶ Vessel Particulars.
- ▶ Monthly Reports





Contact



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